

**January 2020**  
Salem County, NJ

**Sold Summary**

	Jan 2020	Jan 2019	% Change
Sold Dollar Volume	\$6,709,080	\$9,183,496	-26.94%
Avg Sold Price	\$147,093	\$133,094	10.52%
Median Sold Price	\$144,000	\$124,000	16.13%
Units Sold	45	69	-34.78%
Avg Days on Market	118	104	13.46%
Avg List Price for Solds	\$152,479	\$139,738	9.12%
Avg SP to OLP Ratio	91.4%	87.0%	5.11%
Ratio of Avg SP to Avg OLP	89.0%	86.3%	3.19%
Attached Avg Sold Price	\$20,300	\$25,000	-18.80%
Detached Avg Sold Price	\$150,042	\$134,683	11.40%
Attached Units Sold	1	1	0.00%
Detached Units Sold	44	68	-35.29%

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

**Inventory**

	Jan 2020	Jan 2019	% Change
Active Listings	419	519	-19.27%
New Listings	105	109	-3.67%
New Under Contracts	0	0	0%
New Contingents	0	0	0%
New Pendings	79	66	19.70%
All Pendings	120	72	66.67%

**Financing (Sold)**

Assumption	0
Cash	17
Conventional	12
FHA	14
Other	1
Owner	0
VA	0

**Days on Market (Sold)**

0	1
1 to 10	2
11 to 20	4
21 to 30	5
31 to 60	3
61 to 90	3
91 to 120	7
121 to 180	3
181 to 360	12
361 to 720	5
721+	0

**Sold Detail**

Price Ranges	Residential						Condo/Coop	Active Listings		
	2 or Less BR		3 BR		4 or More BR		All	Residential		Condo/Coop
	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	3	0	5	1	0	0	0	38	6	0
\$50K to \$99,999	2	0	3	0	0	0	0	82	2	26
\$100K to \$149,999	1	0	5	0	4	0	0	69	3	0
\$150K to \$199,999	4	0	5	0	2	0	0	79	0	0
\$200K to \$299,999	0	0	4	0	3	0	0	56	1	0
\$300K to \$399,999	0	0	2	0	0	0	0	28	0	0
\$400K to \$499,999	0	0	0	0	1	0	0	15	0	0
\$500K to \$599,999	0	0	0	0	0	0	0	8	0	0
\$600K to \$799,999	0	0	0	0	0	0	0	4	0	0
\$800K to \$999,999	0	0	0	0	0	0	0	1	0	0
\$1M to \$2,499,999	0	0	0	0	0	0	0	1	0	0
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	0	0	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
<b>Total</b>	10	0	24	1	10	0	0	381	12	26
Avg Sold Price	\$108,840	\$0	\$147,083	\$20,300	\$198,049	\$0	\$0			
Prev Year - Avg Sold Price	\$53,912	\$0	\$125,704	\$0	\$199,762	\$25,000	\$0			
Avg Sold % Change	101.88%	0.00%	17.01%	0.00%	-0.86%	0.00%	0.00%			
Prev Year - # of Solds	8	0	44	0	16	1	0			

**Active Detail**